

## COMPANY BACKGROUND

Since 1991 Advanced Logic Industries has been delivering innovative IT integration & support services throughout the Mid Atlantic region. In 2012 ALI acquired and expanded Brush Mountain Data Center to support the growing need for cloud services for organizations of all sizes.

## VISION & INNOVATION

ALI's leadership team's bring experience from both Main St. and Silicon Valley.

Our vision has always been that IT is the most powerful means to power growth and provide agility for uncertain times.

Years ago we saw the need to deliver IT not as a continual capital expenditure, but as reliable service offerings that made IT more predictable, both in expense and delivery.

We believe that today organizations of any size can innovate and grow from anywhere with the right systems, expertise and internet bandwidth.

## SERVICES & EXPERTISE

Our services include specialization in the following IT practice areas:

- Managed IT SLA Engagements
- Business Continuity & Data Protection
- Cloud-based Phone, Video Conferencing & Collaboration Services
- Managed IT Security Services
- IaaS/Cloud Services (Private/Hybrid)
- Virtual CIOs
- Mobile/Remote Workforce Solutions
- Network Infrastructure Optimization & Support

## STRATEGIC PARTNERSHIPS

ALI maintains strategic relationships and certifications with organizations that are market leaders and selected partners we see poised to disrupt the status quo.

Our extensive certifications provide independent validation of our technical skillsets.

## BRUSH MOUNTAIN DATA CENTER

- FlxStore
- FlxTalk
- FlxCloud
- Co-Location (Secure private racks & cages)

## CISCO SYSTEMS

Advanced certifications in:

- Collaboration
- Enterprise Networking
- Data Center
- Security

## MICROSOFT

- Networking & Messaging
- Office 365 & Cloud solutions

## PURE STORAGE HEWLETT PACKARD VMWARE DONOMA SOFTWARE

## CONTRACTING INFO

- Certified Minority ownership & Small Business (#656197)
- ORCA (#789009321) and CCR/SAM registered small business
- Registered eVA vendor
- VASCUPP participating vendor
- K12 & Municipal Virginia Cooperative Procurement Agreement

## CONTACTING US:

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**FLxStore**  
Hybrid-Cloud  
BaaS

**FLxStore** offers cost effective hybrid-cloud data protection integrated with industry-leading Veeam technology. It delivers proactive preparation for data loss threats, cost savings and maintenance free equipment.

**FLxCloud**  
Multi-Cloud  
IaaS

**FLxCloud** is a scalable Infrastructure as a Service that encompasses both the ability to acquire flexible multi-cloud computing resources and scalable IT support services where desired.

**FLxPro**  
Managed IT  
Services

**FLxPro** provides a predictable performance level for your IT network that minimizes unexpected downtime with proactive management. FLxPro provides budget-friendly predictable performance

**FLxTalk**  
Multi-Cloud  
UCaaS

**FLxTalk** delivers the experience of the feature rich collaboration systems at an SMB price. It delivers dependable uptime with flexible advanced options.