

Top 10 Benefits Organizations Gain with ALI Managed IT Services

Technology in the workplace is everywhere. Many organizations find that they are struggling to support and manage this proliferation of technology and provide support in a cost effective manner. It's often impossible for organizations to keep up their staff up to date and fully covered for all the technology they have in daily use.

To address this problem, organizations leverage ALI Managed IT Services that provide cost effective IT support at a predictable monthly expense. Our experienced IT professionals and economies of scale provide tailored support, peace of mind and improved efficiency.

Read on for the top 10 benefits clients have attained:

1. More Time to Focus on Core/Strategic Functions

The knowledge, skills, experience and ideas of employees are often the most valuable *and* the most expensive assets in an organization. Yet, when they are diverted with IT support tasks and troubleshooting on issues they may rarely encounter, real costs begin to quickly accumulate. ALI's Managed IT Services enables your staff to focus on more valuable tasks.

2. Reduced Costs & Predictable Operating Expenses

Reducing IT costs is an important aspect of ALI's Managed IT Services. We not only drive improvement through resource utilization, we often find reduction opportunities in other areas. As we see opportunities for cost reduction, we identify and communicate those recommendations. In turn, those savings have reduced budget challenges, raised confidence in IT ROI, and produced more predictable IT plans supported with real-time data.

3. Reduced Downtime

Almost no organization can afford IT unplanned downtime; and those costs escalate rapidly the longer systems are down. Yet network downtime is a mostly avoidable expense with the right preparation and best practices. ALI's Managed Services proactively avoid downtime with strategies for system maintenance, security, backup, archiving and disaster recovery. With our systems monitoring and 24x7 support response, downtime can be virtually eliminated.

4. Access to a Depth of Technical Talent

Certain fields like legal, accounting and IT are complex, rapidly changing and require very specialized expertise. Missteps can be costly, but the right skill set can make all the difference. ALI's Managed Services expands our clients' technical depth with our broad range of skills on an "as needed" basis that would be otherwise cost prohibitive.

Additionally, our services can reduce or eliminate costs associated with recruiting, staffing, training and turnover for additional IT staff. Vacations, sick leave, emergencies, the impact of all of these challenges are minimized.

5. Economies of Scale & Purchasing Power

ALI leverages aggregated buying power and economies of scale for the benefit of our clients. Our Procurement staff has the expertise to deliver the best solution at a better price. Many clients love the personal support of their Procurement specialist who works with them to provide quotes and options. Others prefer our secure web-based ordering system for researching, ordering and tracking their IT purchases. Whichever solution is more comfortable for the client, our Procurement team ensures a streamlined procurement process with expert configuration support.



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6. Improved Productivity

Technology improves productivity by delivering communications, collaboration and shared knowledge that allow employees to perform at their best. All too often we see situations where productivity tools are purchased, but not properly deployed to gain the full benefit. ALI's IT support staff makes sure that technology tools integrate smoothly and operate properly for each client.

7. IT Complexity is Made Manageable

The IT network infrastructure has become increasingly complex; and end users rely on an expanding variety of mobile technologies to work almost anywhere, anytime. In spite of an explosion of technology being introduced into organizations, our Managed IT Services tailors solutions for each client to balance complexity with flexibility, availability with security, and do so within a reasonable budget.



8. Flexible “Just in Time” Project Skills & Resources

For those times when extra help is needed to get a project accomplished, we offer “Just in Time” project resources. We understand that needs can arise quickly. ALI has the ability to step in and get the job done without the delay and expense of hiring short term staff, or negatively impacting the morale or livelihood of your existing staff.

9. IT Becomes Strategic

Wouldn't it be great if your IT discussions focused on supporting organizational goals rather than rehashing technical issues? ALI's Managed IT Services streamline and stabilize each client's infrastructure with best practices, augmented with regular system reporting. Our consultants are advisory resources, helping you plan for the future with real time data about your network's performance and usage.

10. Agility to Grow While Containing Support Costs

Most organizations are looking to expand their reach and grow, but do so without traditional levels of IT overhead. ALI's Managed IT Services leverage economies of scale and resource utilization to support growth, while keeping IT overhead stable.



For more information contact us at (800) 283-2648 or
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