# **COMPANY BACKGROUND**

Since 1991 Advanced Logic Industries (ALI) has been delivering innovative networking and communications technology solutions throughout the Mid Atlantic region. Our focus is delivering value-driven technology.

# **PROFESSIONAL SERVICES**

Our services include specialization in the following IT practices:

- Academic IT Solutions
- Application Development
- Business Continuity & Disaster Recovery
- Collaboration & Messaging
- Datacenter Co-Location & Private Cloud
- Fractional CIO Services
- Managed IT Service & Support
- Mobility & Wireless Networking
- Network Infrastructure (Voice/Video/Data)
- Network Security
- Storage & Archiving
- Virtualization

Our projects scale range from small workgroup implementations up through to large enterprise project engagements & enterprise IT support.

# **OUR PEOPLE**

Our staff maintains a wide variety of IT professional certifications, demonstrating a commitment to technical excellence. Their commitment, experience & teamwork to satisfy clients and solve problems is why our clients choose us and continue working with us year after year .

#### STRATEGIC BUSINESS PARTNERSHIPS

ALI maintains strategic relationships with key IT market leaders. Through their certification programs, they provide independent validation of our technical skillsets. These partnerships also enable us get faster response times for advanced problems and complex projects.

# Cisco Systems

Advanced Collaboration Architecture Specialization
Advanced Borderless Network Architecture
Specialization
Advanced Unified Computing Technology
Specialization

VASCUPP State Contract Participating vendor

#### **Microsoft**

Networking Infrastructure Specialized Academic Authorized Office 365 & Cloud Authorized

#### **Hewlett Packard**

Server, Printer, PC & Storage Authorized

# **EMC**

Storage Partner

#### **VMW**are

#### Novell

#### **CONTRACTING INFO**

- Certified Minority Owned business
- ORCA Registered Business
- Certified Small Business
- VA State Contract Procurement

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# Virginia ▲ Washington DC ▲ Maryland ▲West Virginia ▲ North Carolina

#### **ACADEMIC IT SOLUTIONS**

We offer staff with specific Academic IT expertise, who bring insight and best practices to help schools build & deliver exceptional IT services for instructional and administration needs.

#### **APPLICATION DEVELOPMENT**

We develop custom software solutions, integrate and web enable existing data, and have particular expertise in applications for messaging, collaboration and workflow.

# BUSINESS CONTINUITY/DISASTER RECOVERY

Being prepared is the best strategy for accommodating the unexpected. We can help you build a sustainable disaster recovery plan or a business continuity plan and support that initiative with our fully redundant Brush Mountain Data Center.

#### **COLLABORATION & MESSAGING**

Our portfolio of collaboration solutions deliver strategic agility, connecting your staff to collaboration & be positioned to capitalize on opportunity.

# DATACENTER COLOCATION & PRIVATE CLOUD

Our Brush Mountain Data Center offers cost effective co-location for your existing equipment in an environment that is optimized, redundant & provides a range of scalable support services.

For those looking to eliminate hardware investment and secure IT resources as needed, our FLxCloud offers the best of several worlds: the ability to take hosted computing power and allocate it as needed. FLxCloud can then seamlessly and securely connect to your on-premise IT systems to provide a unique blend of IT flexibility and scalability. All at a predictable cost.

### FRACTIONAL CIO SERVICES

Gain the benefit of our senior staff's experience, insights and IT best practices with "on demand" CIO services. Available for a single issue, or on-

going strategy, we provide the advice and expertise to make your plans successful.

# **MANAGED IT SERVICE & SUPPORT**

ALI's managed services offer a tailored range of support options: from complete outsourcing to threshold monitoring & routine patching & updates.

### **MOBILITY & WIRELESS NETWORKS**

ALI's mobility and wireless solutions support increasingly mobile, collaborative, and virtual work environments. By creating a consistent, secure experience across wired and wireless networks, we help organizations reach new levels of productivity and responsiveness.

# **NETWORK INFRASTRUCTURE**

The design, integration and support of a network infrastructure is at the heart of ALI's expertise. We integrate operating systems, network infrastructure and applications, so organizations stay focused on their operations.

#### **NETWORK SECURITY**

Information security was once a technology issue, today it is a business issue—representing significant risk and operational challenges. ALI delivers assessment & security solutions to reduce risk of intrusion, inappropriate access and data loss, while providing responsive access for those with appropriate credentials.

# **STORAGE & ARCHIVING**

For most organizations, managing data is a major challenge. An ALI optimized data storage solution can reduce operating costs by simplifying management and improving capacity utilization.

#### **VIRTUALIZATION**

ALI's virtualization solutions help organizations lower their IT costs, improve business continuity and streamline operations.

BRUSH MOUNTAIN
DATA CENTER